## **Deutsche Beteiligungs AG**

(SDAX, Financial Services)



Hold		Value Indicators:	EUR	Share data:		Description:	n:	
ΠΟΙϤ		SotP 20e:	40.98	Bloomberg:	DBAN GR	Private equity both as an a as a co-investor focused o		
EUR <b>41.00</b>				Reuters: ISIN:	DBANn.DE DE000A1TNUT7	German Mittelstand	in the	
		Market Snapshot:	EUR m	Shareholders:		Risk Profile (WRe):	2019/20e	
Price	EUR 31.40	Market cap:	472	Freefloat	81.9 %	Beta:	1.0	
		No. of shares (m):	15	Family offices	18.1 %	Price / Book:	1.0 x	
Upside	30.6 %	EV:	453			Equity Ratio:	93 %	
		Freefloat MC:	387					
		Ø Trad. Vol. (30d):	587.75 th					

## First Glance: H1 prel. loss at EUR 76.7m, in line with last week's release

EUR m	Q2 19/20e	Q2 18/19	yoy	H1 19/20e	H1 18/19	yoy
Net result of investment activity	-75,6	30,6	-346,6%	-75,5	9,5	-891,5%
Fee income of fund management and						
advisory services	6,9	6,4	8,1%	14,0	13,8	1,5%
(1) + (2)	-68,7	37,0	-285,4%	-61,5	23,3	-363,6%
EBT	-76,5	29,0	-363,6%	-76,7	7,6	-1108%
Net income*	-76,5	29,0	-363,6%	-76,7	7,6	-1109%
EPS	-5,09	1,93	-363,6%	-5,10	0,51	-1109%

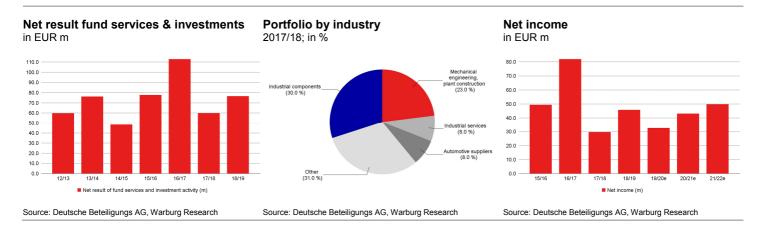
• After having already released last week that net asset value of private equity investment portfolio has decreased by ca. 20% adjusted for dividend payment due to lower earnings expectations of portfolio companies as well as due to lower valuation multiples derived from stock market development as of March, 31, DBAG gave a more precise outlook on H1 results which are scheduled for May, 13. The initial guidance for fiscal 2019/20 has already been withdrawn end of March.

- DBAG released that (preliminary) net result in H1 2019/20 has arrived at EUR -76.7m (WRe: EUR -75.9m).
- According to DBAG, also the result for the FY will be negative and probably slightly (up to 10% in the company's definition) higher than in H1. This outlook is including the expectation that the net asset value of the private equity portfolio will be up to 10% below the value as of March, 31 which was EUR 359m. In this connection also the dividend guidance, which included stable dividends until 2022, has been withdrawn.
- Conclusion: Preliminary H1 loss is in line with last week's release. FY outlook seems to include valuation multiples derived from stock market as of March, 31. However, during April so far the stock market, measured by the DAX, was up 8%. Hence, depending from stock market development by the end of September 2020, final result could differ substantially from the company's updated guidance.

42.5 - 40 - 37.5 - 32.5 - 30 - 27.5 - 25 -	A with
07/19 09/19 11/19 01/20	03/20 05/20
Deutsche Beteiligungs AG SDAX (no	rmalised)
Rel. Performance vs SDAX:	
1 month:	6.1 %
6 months:	-6.7 %
o montino.	-0.7 /0
Year to date:	-3.8 %
	/-

FY End: 30.9. in EUR m	CAGR (18/19-21/22e)	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Net result of fund		78	113	60	77	66	78	86
services and	3.9 %							
investment activity								
Net result		59	86	31	50	32	41	46
investment activity								
Fee income fund		18	27	29	27	34	37	40
services								
EBIT	3.8 %	50	82	30	45	33	44	50
EBT		49	82	30	45	33	43	50
Net income	2.8 %	49	82	30	46	33	43	50
EPS	2.8 %	3.60	5.45	1.97	3.05	2.17	2.87	3.31
DPS	0.0 %	1.20	1.40	1.45	1.50	1.50	1.50	1.50
Dividend Yield		4.3 %	3.8 %	3.6 %	4.4 %	4.8 %	4.8 %	4.8 %
NAV per share		26.91	28.45	29.50	30.59	31.26	32.63	34.44
Return on NAV		27.2 %	10.6 %	9.1 %	9.0 %	7.5 %	9.7 %	10.6 %
P/E		7.7 x	6.8 x	20.4 x	11.1 x	14.5 x	10.9 x	9.5 x
Net Debt		-42	-117	-51	-50	-20	-3	3
ROE		14.7 %	20.6 %	6.8 %	10.1 %	7.0 %	9.0 %	9.9 %
ROCE (NOPAT)		16.4 %	25.8 %	8.5 %	11.3 %	7.7 %	9.3 %	9.9 %
Guidance:	Net income be	etween EUR	28 - 37m					



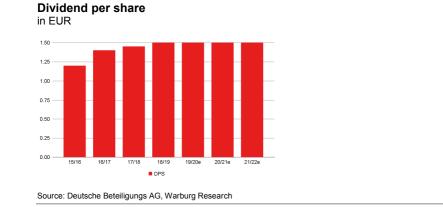


## **Company Background**

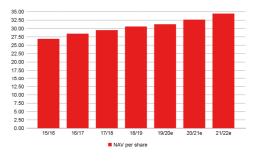
- Deutsche Beteiligungs AG (DBAG) is a publicly-listed private equity firm sponsoring management buyouts (MBOs) and financing expansion capital.
- DBAG's business model is to invest its own funds (Private Equity Investments Segment) alongside funds it manages and for which it earns fees (Fund Investment Services Segment) helping cover fixed costs.

## **Competitive Quality**

- DBAG has a tight focus on mainly direct investments in unlisted, operationally healthy German Mittelstand companies in the industrials and services sector with sales volumes of EUR 50m – 500m p.a.
- Differentiation is based on DBAG's long-standing track record. Since it was founded in 1965, DBAG has made more than 300 private equity investments.
- Investors value this experience which cannot be matched by new entrants and the very solid track record of generating a 15-year average return for shareholders above 15%.



## Net asset value per share in EUR



WARBURG

RESEARCH

Source: Deutsche Beteiligungs AG, Warburg Research

FIRST GLANCE Published 06.05.2020

## Sum of the parts

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# Deutsche Beteiligungs AG



Valuation							
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Price / Book	1.0 x	1.3 x	1.4 x	1.1 x	1.0 x	1.0 x	0.9 x
Book value per share ex intangibles	26.85	28.40	29.47	30.57	31.24	32.61	34.42
EV / Sales	4.3 x	3.9 x	9.2 x	6.0 x	6.9 x	6.0 x	5.5 x
EV / EBITDA	6.8 x	5.3 x	18.4 x	10.3 x	13.7 x	10.8 x	9.5 x
EV / EBIT	6.8 x	5.3 x	18.4 x	10.3 x	13.7 x	10.8 x	9.5 x
EV / EBIT adj.*	6.8 x	5.3 x	18.4 x	10.3 x	13.7 x	10.8 x	9.5 x
P / FCF	n.a.	n.a.	62.1 x	n.a.	n.a.	66.5 x	40.2 x
P/E	7.7 x	6.8 x	20.4 x	11.1 x	14.5 x	10.9 x	9.5 x
P / E adj.*	7.7 x	6.8 x	20.4 x	11.1 x	14.5 x	10.9 x	9.5 x
Dividend Yield	4.3 %	3.8 %	3.6 %	4.4 %	4.8 %	4.8 %	4.8 %
FCF Potential Yield (on market EV)	14.8 %	18.7 %	5.4 %	9.9 %	7.3 %	9.3 %	10.5 %
*Adjustments made for: -							

### **Company Specific Items**

	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
NAV per share	26.91	28.45	29.50	30.59	31.26	32.63	34.44
Return on NAV	27.2 %	10.6 %	9.1 %	9.0 %	7.5 %	9.7 %	10.6 %
Net result investment activity	59	86	31	50	32	41	46
Fee income fund services	18	27	29	27	34	37	40
Net result of fund services and investment activity	78	113	60	77	66	78	86

### Consolidated profit & loss

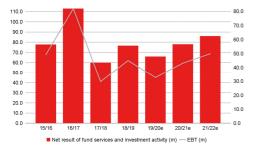
In EUR m	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Net result of fund services and investment activity	78	113	60	77	66	78	86
Net result investment activity	59	86	31	50	32	41	46
Fee income fund services	18	27	29	27	34	37	40
Personnel expenses	16	21	18	21	22	23	24
Other operating income	7	5	4	6	6	6	7
Other operating expenses	19	14	16	16	17	18	18
Unfrequent items	0	0	0	0	0	0	0
EBITDA	50	82	30	45	33	44	50
Margin	64.1 %	73.0 %	50.2 %	58.6 %	50.0 %	55.9 %	58.4 %
Depreciation of fixed assets	0	0	0	0	0	0	0
EBITA	50	82	30	45	33	44	50
Amortisation of intangible assets	0	0	0	0	0	0	0
Goodwill amortisation	0	0	0	0	0	0	0
EBIT	50	82	30	45	33	44	50
Margin	64.1 %	73.0 %	50.2 %	58.6 %	50.0 %	55.9 %	58.4 %
EBIT adj.	50	82	30	45	33	44	50
Interest income	0	0	0	1	1	1	1
Interest expenses	1	1	1	1	1	1	1
Other financial income (loss)	0	0	0	0	0	0	0
EBT	49	82	30	45	33	43	50
Margin	63.4 %	72.6 %	49.6 %	58.9 %	49.5 %	55.4 %	58.0 %
Total taxes	0	0	0	-1	0	0	0
Net income from continuing operations	49	82	30	46	33	43	50
Income from discontinued operations (net of tax)	0	0	0	0	0	0	0
Net income before minorities	49	82	30	46	33	43	50
Minority interest	0	0	0	0	0	0	0
Net income	49	82	30	46	33	43	50
Margin	63.6 %	72.6 %	49.5 %	59.9 %	49.5 %	55.4 %	58.0 %
Number of shares, average	14	15	15	15	15	15	15
EPS	3.60	5.45	1.97	3.05	2.17	2.87	3.31
EPS adj.	3.60	5.45	1.97	3.05	2.17	2.87	3.31
*Adjustments made for:							

Guidance: Net income between EUR 28 - 37m

#### **Financial Ratios**

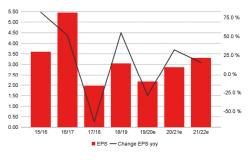
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
EBITDA / Interest expenses	84.9 x	148.2 x	42.9 x	57.4 x	41.3 x	48.4 x	55.8 x
Tax rate (EBT)	-0.3 %	0.0 %	0.1 %	-1.5 %	0.1 %	0.1 %	0.0 %
Dividend Payout Ratio	33.3 %	25.7 %	73.4 %	49.3 %	69.1 %	52.2 %	45.2 %

# Net result fund services & investments in $\mathsf{EUR}\xspace{1mu}$ m



Source: Warburg Research

#### Performance per Share



Source: Warburg Research



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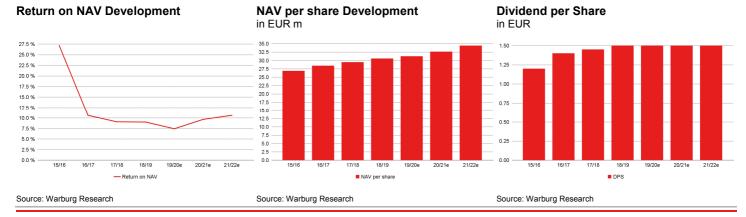


## **Consolidated balance sheet**

In EUR m	0045/40	0046/47	0047/40	0040/40	0040/00-	2020/21e	0004/00-
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/210	2021/22e
Assets							
Goodwill and other intangible assets	1	1	0	0	0	0	0
thereof other intangible assets	0	0	0	0	0	0	0
thereof Goodwill	0	0	0	0	0	0	0
Property, plant and equipment	1	1	1	1	1	1	1
Financial assets	330	277	374	386	427	464	499
Other long-term assets	0	1	0	0	0	0	0
Fixed assets	332	280	376	387	428	466	500
Inventories	0	0	0	0	0	0	0
Accounts receivable	0	0	0	0	0	0	0
Liquid assets	57	128	64	69	40	25	24
Other short-term assets	15	46	42	35	35	35	35
Current assets	73	174	106	104	75	60	59
Total Assets	405	454	481	492	503	525	559
Liabilities and shareholders' equity							
Subscribed capital	53	53	53	53	53	53	53
Capital reserve	174	174	174	174	174	174	174
Retained earnings	32	-5	-6	-14	-4	17	44
Other equity components	111	206	223	247	247	247	247
Shareholders' equity	370	428	444	460	470	491	518
Minority interest	0	0	0	0	0	0	0
Total equity	370	428	444	460	470	491	518
Provisions	32	25	21	30	32	33	35
thereof provisions for pensions and similar obligations	16	11	12	20	21	22	23
Financial liabilities (total)	0	0	0	0	0	0	5
thereof short-term financial liabilities	0	0	0	0	0	0	5
Accounts payable	0	0	0	0	0	0	0
Other liabilities	2	1	16	1	1	2	2
Liabilities	35	26	37	31	33	35	41
Total liabilities and shareholders' equity	405	454	481	492	503	525	559

#### **Financial Ratios**

	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Efficiency of Capital Employment							
ROA	14.9 %	29.3 %	7.9 %	11.8 %	7.6 %	9.3 %	10.0 %
Return on Capital							
NAV per share	26.91	28.45	29.50	30.59	31.26	32.63	34.44
Return on NAV	27.2 %	10.6 %	9.1 %	9.0 %	7.5 %	9.7 %	10.6 %
ROCE (NOPAT)	16.4 %	25.8 %	8.5 %	11.3 %	7.7 %	9.3 %	9.9 %
ROE	14.7 %	20.6 %	6.8 %	10.1 %	7.0 %	9.0 %	9.9 %
Adj. ROE	14.7 %	20.6 %	6.8 %	10.1 %	7.0 %	9.0 %	9.9 %
Balance sheet quality							
Net Debt	-42	-117	-51	-50	-20	-3	3
Net Financial Debt	-57	-128	-64	-69	-40	-25	-19
Net Gearing	-11.3 %	-27.3 %	-11.6 %	-10.8 %	-4.2 %	-0.7 %	0.7 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	26.9	28.4	29.5	30.6	31.3	32.6	34.4
Book value per share ex intangibles	26.8	28.4	29.5	30.6	31.2	32.6	34.4



## Consolidated cash flow statement



In EUR m	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Net income	49	82	30	46	33	43	50
Depreciation of fixed assets	0	0	0	0	0	0	0
Amortisation of goodwill	0	0	0	0	0	0	0
Amortisation of intangible assets	0	0	0	0	0	0	0
Increase/decrease in long-term provisions	10	-8	1	7	1	1	1
Other non-cash income and expenses	-59	-75	-21	-66	-35	-37	-39
Cash Flow before NWC change	0	0	10	-12	-1	7	12
Increase / decrease in inventory	0	0	0	0	0	0	0
Increase / decrease in accounts receivable	0	0	0	0	0	0	0
Increase / decrease in accounts payable	0	0	0	0	0	0	0
Increase / decrease in other working capital positions	0	0	0	0	0	0	0
Increase / decrease in working capital (total)	0	0	0	0	0	0	0
Net cash provided by operating activities [1]	0	0	10	-12	-1	7	12
Investments in intangible assets	0	0	0	0	0	0	0
Investments in property, plant and equipment	-1	-1	-1	-1	0	0	0
Payments for acquisitions	0	0	0	0	0	0	0
Financial investments	51	104	123	8	95	100	105
Income from asset disposals	56	199	30	62	90	100	110
Net cash provided by investing activities [2]	4	95	-93	54	-5	0	5
Change in financial liabilities	0	0	0	0	0	0	5
Dividends paid	-14	-18	-21	-22	-23	-23	-23
Purchase of own shares	0	0	0	0	0	0	0
Capital measures	37	0	0	0	0	0	0
Other	0	0	0	0	25	0	0
Net cash provided by financing activities [3]	24	-18	-21	-22	3	-23	-18
Change in liquid funds [1]+[2]+[3]	28	77	-104	20	-4	-15	-1
Effects of exchange-rate changes on cash	0	0	0	0	0	0	0
Cash and cash equivalent at end of period	57	128	24	44	40	25	24

### **Financial Ratios**

	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Cash Flow							
FCF	-1	-1	10	-12	-2	7	12
Interest Received / Avg. Cash	0.2 %	0.2 %	0.4 %	1.4 %	0.9 %	1.7 %	2.5 %
Interest Paid / Avg. Debt	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	36.0 %



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Deutsche Beteiligungs AG	3, 5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1TNUT7.htm	



#### INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.	
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.	
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.	
"_"	Rating suspended:	The available information currently does not permit an evaluation of the company.	

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	131	64
Hold	61	30
Sell	8	4
Rating suspended	6	3
Total	206	100

#### WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	35	81
Hold	5	12
Sell	0	0
Rating suspended	3	7
Total	43	100

#### PRICE AND RATING HISTORY DEUTSCHE BETEILIGUNGS AG AS OF 06.05.2020



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

## **Deutsche Beteiligungs AG**

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