(SDAX, Financial Services)



Hold		Value Indicators:	EUR	Share data:		Description:		
		SotP 20e:	40.98	Bloomberg:	DBAN GR	Private equity both as an a	advisor and	
				Reuters:	DBANn.DE	as a co-investor focused of	on the	
EUR 41.00				ISIN:	DE000A1TNUT7	TNUT7 German Mittelstand		
		Market Snapshot:	EUR m	Shareholders:		Risk Profile (WRe):	2019/20e	
Dries	EUD 40.25	Market cap:	607	Freefloat	81.9 %	Beta:	1.0	
Price	EUR 40.35	No. of shares (m):	15	Family offices	18.1 %	Price / Book:	1.3 x	
Upside	1.6 %	EV:	587			Equity Ratio:	93 %	
		Freefloat MC:	497					
		Ø Trad. Vol. (30d):	393.52 th					

First Glance: Negative gross result from valuation and disposal in Q1

- DBAG stated in an ad-hoc release that gross result from valuation and disposal will be between zero and EUR -5m in Q1 2019/20. However, result will be substantially improved to prior year. In Q1 2018/19 the gross result from valuation and disposal was negative at EUR 23.9m triggered by the very weak stock market development in the final quarter of calendar year 2018.
- In contrast to Q1 18/19 result was burdened by the negative value contribution from the operating performance of the portfolio companies, while stock market development made a positive contribution.
- As the result from valuation and disposal is a key driver for net income, also this figure will be significantly higher than in the previous year's quarter.
- The company has given a cautious outlook on FY 2019/20 in December, expecting net income to be moderately lower than the five-year average (communicated range: EUR 28-37m). DBAG's results are rather volatile on an annual basis, owing to divestments, stock market developments and the operating performance of the portfolio companies. As always, the guidance does not include any impact from the portfolio valuation in connection with peer group multiples based on the stock market valuation. However, this can have a significant impact on the results.
- Conclusion: Q1 report is scheduled for February, 10. While an improved Q1 result is good news at a first glance, this seems to be only due to higher peer group multiples while operating development of portfolio companies contribute negatively, probably reflecting the weak economic environment. Hence, overall the improvement of the quarterly result is not necessarily good news in our view.

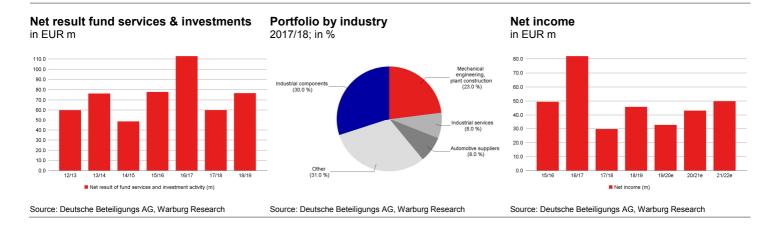


Rel. Performance vs SDAX:	
1 month:	6.5 %
6 months:	14.4 %
Year to date:	2.5 %
Trailing 12 months:	8.2 %

Company events:	
10.02.20	Q1
20.02.20	AGM
13.05.20	Q2
06.08.20	Q3

FY End: 30.9. in EUR m	CAGR (18/19-21/22e)	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Net result of fund	Ī	78	113	60	77	66	78	86
services and	3.9 %							
investment activity	'							
Net result		59	86	31	50	32	41	46
investment activity								
Fee income fund		18	27	29	27	34	37	40
services								
EBIT	3.8 %	50	82	30	45	33	44	50
EBT		49	82	30	45	33	43	50
Net income	2.8 %	49	82	30	46	33	43	50
EPS	2.8 %	3.60	5.45	1.97	3.05	2.17	2.87	3.31
DPS	0.0 %	1.20	1.40	1.45	1.50	1.50	1.50	1.50
Dividend Yield		4.3 %	3.8 %	3.6 %	4.4 %	3.7 %	3.7 %	3.9 %
NAV per share		26.91	28.45	29.50	30.59	31.26	32.63	34.44
Return on NAV		27.2 %	10.6 %	9.1 %	9.0 %	7.5 %	9.7 %	10.6 %
P/E		7.7 x	6.8 x	20.4 x	11.1 x	18.6 x	14.1 x	11.6 x
Net Debt		-42	-117	-51	-50	-20	-3	3
ROE		14.7 %	20.6 %	6.8 %	10.1 %	7.0 %	9.0 %	9.9 %
ROCE (NOPAT)		16.4 %	25.8 %	8.5 %	11.3 %	7.7 %	9.3 %	9.9 %
Guidance:	Net income be	etween EUR	28 - 37m					



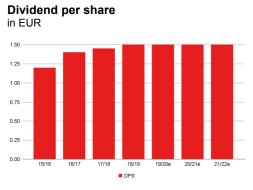


Company Background

- Deutsche Beteiligungs AG (DBAG) is a publicly-listed private equity firm sponsoring management buyouts (MBOs) and financing expansion capital.
- DBAG's business model is to invest its own funds (Private Equity Investments Segment) alongside funds it manages and for which it earns fees (Fund Investment Services Segment) helping cover fixed costs.

Competitive Quality

- DBAG has a tight focus on mainly direct investments in unlisted, operationally healthy German Mittelstand companies in the industrials and services sector with sales volumes of EUR 50m 500m p.a.
- Differentiation is based on DBAG's long-standing track record. Since it was founded in 1965, DBAG has made more than 300 private equity investments.
- Investors value this experience which cannot be matched by new entrants and the very solid track record of generating a 15-year average return for shareholders above 15%.





Net asset value per share in EUR 35.00 30.00 27.50 22.50 22.50 22.50 117.50 11.50 1

Source: Deutsche Beteiligungs AG, Warburg Research



Valuation							
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Price / Book	1.0 x	1.3 x	1.4 x	1.1 x	1.3 x	1.2 x	1.1 x
Book value per share ex intangibles	26.85	28.40	29.47	30.57	31.24	32.61	34.42
EV / Sales	4.3 x	3.9 x	9.2 x	6.0 x	8.9 x	7.7 x	6.7 x
EV / EBITDA	6.8 x	5.3 x	18.4 x	10.3 x	17.8 x	13.8 x	11.5 x
EV / EBIT	6.8 x	5.3 x	18.4 x	10.3 x	17.8 x	13.8 x	11.5 x
EV / EBIT adj.*	6.8 x	5.3 x	18.4 x	10.3 x	17.8 x	13.8 x	11.5 x
P/FCF	n.a.	n.a.	64.6 x	n.a.	n.a.	86.6 x	49.4 x
P/E	7.7 x	6.8 x	20.4 x	11.1 x	18.6 x	14.1 x	11.6 x
P / E adj.*	7.7 x	6.8 x	20.4 x	11.1 x	18.6 x	14.1 x	11.6 x
Dividend Yield	4.3 %	3.8 %	3.6 %	4.4 %	3.7 %	3.7 %	3.9 %
FCF Potential Yield (on market EV)	14.8 %	18.7 %	5.4 %	9.9 %	5.6 %	7.2 %	8.7 %
*Adjustments made for: -							

Company Specific Items										
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e			
NAV per share	26.91	28.45	29.50	30.59	31.26	32.63	34.44			
Return on NAV	27.2 %	10.6 %	9.1 %	9.0 %	7.5 %	9.7 %	10.6 %			
Net result investment activity	59	86	31	50	32	41	46			
Fee income fund services	18	27	29	27	34	37	40			
Net result of fund services and investment activity	78	113	60	77	66	78	86			



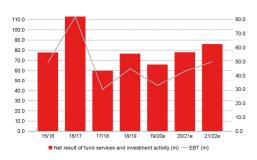
In EUR m	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Net result of fund services and investment activity	78	113	60	77	66	78	86
Net result investment activity	59	86	31	50	32	41	46
Fee income fund services	18	27	29	27	34	37	40
Personnel expenses	16	21	18	21	22	23	24
Other operating income	7	5	4	6	6	6	7
Other operating expenses	19	14	16	16	17	18	18
Unfrequent items	0	0	0	0	0	0	0
EBITDA	50	82	30	45	33	44	50
Margin	64.1 %	73.0 %	50.2 %	58.6 %	50.0 %	55.9 %	58.4 %
Depreciation of fixed assets	0	0	0	0	0	0	0
EBITA	50	82	30	45	33	44	50
Amortisation of intangible assets	0	0	0	0	0	0	0
Goodwill amortisation	0	0	0	0	0	0	0
EBIT	50	82	30	45	33	44	50
Margin	64.1 %	73.0 %	50.2 %	58.6 %	50.0 %	55.9 %	58.4 %
EBIT adj.	50	82	30	45	33	44	50
Interest income	0	0	0	1	1	1	1
Interest expenses	1	1	1	1	1	1	1
Other financial income (loss)	0	0	0	0	0	0	0
EBT	49	82	30	45	33	43	50
Margin	63.4 %	72.6 %	49.6 %	58.9 %	49.5 %	55.4 %	58.0 %
Total taxes	0	0	0	-1	0	0	0
Net income from continuing operations	49	82	30	46	33	43	50
Income from discontinued operations (net of tax)	0	0	0	0	0	0	0
Net income before minorities	49	82	30	46	33	43	50
Minority interest	0	0	0	0	0	0	0
Net income	49	82	30	46	33	43	50
Margin	63.6 %	72.6 %	49.5 %	59.9 %	49.5 %	55.4 %	58.0 %
Number of shares, average	14	15	15	15	15	15	15
EPS	3.60	5.45	1.97	3.05	2.17	2.87	3.31
EPS adj.	3.60	5.45	1.97	3.05	2.17	2.87	3.31
*Adjustments made for:							

Guidance: Net income between EUR 28 - 37m

Financial Ratios							
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
EBITDA / Interest expenses	84.9 x	148.2 x	42.9 x	57.4 x	41.3 x	48.4 x	55.8 x
Tax rate (EBT)	-0.3 %	0.0 %	0.1 %	-1.5 %	0.1 %	0.1 %	0.0 %
Dividend Payout Ratio	33.3 %	25.7 %	73.4 %	49.3 %	69.1 %	52.2 %	45.2 %

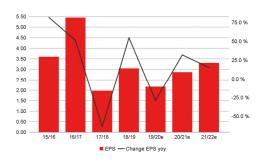
Net result fund services & investments

in EUR m



Source: Warburg Research

Performance per Share

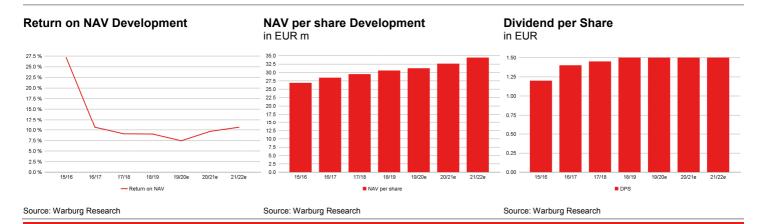


Source: Warburg Research



Consolidated balance sheet							
In EUR m	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/226
Assets							
Goodwill and other intangible assets	1	1	0	0	0	0	0
thereof other intangible assets	0	0	0	0	0	0	0
thereof Goodwill	0	0	0	0	0	0	0
Property, plant and equipment	1	1	1	1	1	1	1
Financial assets	330	277	374	386	427	464	499
Other long-term assets	0	1	0	0	0	0	0
Fixed assets	332	280	376	387	428	466	500
Inventories	0	0	0	0	0	0	0
Accounts receivable	0	0	0	0	0	0	0
Liquid assets	57	128	64	69	40	25	24
Other short-term assets	15	46	42	35	35	35	35
Current assets	73	174	106	104	75	60	59
Total Assets	405	454	481	492	503	525	559
Liabilities and shareholders' equity							
Subscribed capital	53	53	53	53	53	53	53
Capital reserve	174	174	174	174	174	174	174
Retained earnings	32	-5	-6	-14	-4	17	44
Other equity components	111	206	223	247	247	247	247
Shareholders' equity	370	428	444	460	470	491	518
Minority interest	0	0	0	0	0	0	0
Total equity	370	428	444	460	470	491	518
Provisions	32	25	21	30	32	33	35
thereof provisions for pensions and similar obligations	16	11	12	20	21	22	23
Financial liabilities (total)	0	0	0	0	0	0	5
thereof short-term financial liabilities	0	0	0	0	0	0	5
Accounts payable	0	0	0	0	0	0	0
Other liabilities	2	1	16	1	1	2	2
Liabilities	35	26	37	31	33	35	41
Total liabilities and shareholders' equity	405	454	481	492	503	525	559

Financial Ratios							
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Efficiency of Capital Employment							
ROA	14.9 %	29.3 %	7.9 %	11.8 %	7.6 %	9.3 %	10.0 %
Return on Capital							
NAV per share	26.91	28.45	29.50	30.59	31.26	32.63	34.44
Return on NAV	27.2 %	10.6 %	9.1 %	9.0 %	7.5 %	9.7 %	10.6 %
ROCE (NOPAT)	16.4 %	25.8 %	8.5 %	11.3 %	7.7 %	9.3 %	9.9 %
ROE	14.7 %	20.6 %	6.8 %	10.1 %	7.0 %	9.0 %	9.9 %
Adj. ROE	14.7 %	20.6 %	6.8 %	10.1 %	7.0 %	9.0 %	9.9 %
Balance sheet quality							
Net Debt	-42	-117	-51	-50	-20	-3	3
Net Financial Debt	-57	-128	-64	-69	-40	-25	-19
Net Gearing	-11.3 %	-27.3 %	-11.6 %	-10.8 %	-4.2 %	-0.7 %	0.7 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	26.9	28.4	29.5	30.6	31.3	32.6	34.4
Book value per share ex intangibles	26.8	28.4	29.5	30.6	31.2	32.6	34.4





Consolidated cash flow statement							
In EUR m	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Net income	49	82	30	46	33	43	50
Depreciation of fixed assets	0	0	0	0	0	0	0
Amortisation of goodwill	0	0	0	0	0	0	0
Amortisation of intangible assets	0	0	0	0	0	0	0
Increase/decrease in long-term provisions	10	-8	1	7	1	1	1
Other non-cash income and expenses	-59	-75	-21	-66	-35	-37	-39
Cash Flow before NWC change	0	0	10	-12	-1	7	12
Increase / decrease in inventory	0	0	0	0	0	0	0
Increase / decrease in accounts receivable	0	0	0	0	0	0	0
Increase / decrease in accounts payable	0	0	0	0	0	0	0
Increase / decrease in other working capital positions	0	0	0	0	0	0	0
Increase / decrease in working capital (total)	0	0	0	0	0	0	0
Net cash provided by operating activities [1]	0	0	10	-12	-1	7	12
Investments in intangible assets	0	0	0	0	0	0	0
Investments in property, plant and equipment	-1	-1	-1	-1	0	0	0
Payments for acquisitions	0	0	0	0	0	0	0
Financial investments	51	104	123	8	95	100	105
Income from asset disposals	56	199	30	62	90	100	110
Net cash provided by investing activities [2]	4	95	-93	54	-5	0	5
Change in financial liabilities	0	0	0	0	0	0	5
Dividends paid	-14	-18	-21	-22	-23	-23	-23
Purchase of own shares	0	0	0	0	0	0	0
Capital measures	37	0	0	0	0	0	0
Other	0	0	0	0	25	0	0
Net cash provided by financing activities [3]	24	-18	-21	-22	3	-23	-18
Change in liquid funds [1]+[2]+[3]	28	77	-104	20	-4	-15	-1
Effects of exchange-rate changes on cash	0	0	0	0	0	0	0
Cash and cash equivalent at end of period	57	128	24	44	40	25	24

Financial Ratios							
	2015/16	2016/17	2017/18	2018/19	2019/20e	2020/21e	2021/22e
Cash Flow							
FCF	-1	-1	10	-12	-2	7	12
Interest Received / Avg. Cash	0.2 %	0.2 %	0.4 %	1.4 %	0.9 %	1.7 %	2.5 %
Interest Paid / Avg. Debt	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	36.0 %



LEGAL DISCLAIMER

This research report ("investment recommendation") was prepared by the Warburg Research GmbH, a fully owned subsidiary of the M.M.Warburg & CO (AG & Co.) KGaA and is passed on by the M.M.Warburg & CO (AG & Co.) KGaA. It is intended solely for the recipient and may not be passed on to another company without their prior consent, regardless of whether the company is part of the same corporation or not. It contains selected information and does not purport to be complete. The investment recommendation is based on publicly available information and data ("information") believed to be accurate and complete. Warburg Research GmbH neither examines the information for accuracy and completeness, nor guarantees its accuracy and completeness. Possible errors or incompleteness of the information do not constitute grounds for liability of M.M.Warburg & CO (AG & Co.) KGaA or Warburg Research GmbH for damages of any kind whatsoever, and M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are not liable for indirect and/or direct and/or consequential damages. In particular, neither M.M.Warburg & CO (AG & Co.) KGaA nor Warburg Research GmbH are liable for the statements, plans or other details contained in these investment recommendations concerning the examined companies, their affiliated companies, strategies, economic situations, market and competitive situations, regulatory environment, etc. Although due care has been taken in compiling this investment recommendation, it cannot be excluded that it is incomplete or contains errors. M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH, their shareholders and employees are not liable for the accuracy and completeness of the statements, estimations and the conclusions derived from the information contained in this investment recommendation. Provided a investment recommendation is being transmitted in connection with an existing contractual relationship, i.e. financial advisory or similar services, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH shall be restricted to gross negligence and wilful misconduct. In case of failure in essential tasks, M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are liable for normal negligence. In any case, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH is limited to typical, expectable damages. This investment recommendation does not constitute an offer or a solicitation of an offer for the purchase or sale of any security. Partners, directors or employees of M.M.Warburg & CO (AG & Co.) KGaA, Warburg Research GmbH or affiliated companies may serve in a position of responsibility, i.e. on the board of directors of companies mentioned in the report. Opinions expressed in this investment recommendation are subject to change without notice. All rights reserved.

COPYRIGHT NOTICE

This work including all its parts is protected by copyright. Any use beyond the limits provided by copyright law without permission is prohibited and punishable. This applies, in particular, to reproductions, translations, microfilming, and storage and processing on electronic media of the entire content or parts thereof.

DISCLOSURE ACCORDING TO §85 OF THE GERMAN SECURITIES TRADING ACT (WPHG), MAR AND MIFID II INCL. COMMISSION DELEGATED REGULATION (EU) 2016/958 AND (EU) 2017/565

The valuation underlying the investment recommendation for the company analysed here is based on generally accepted and widely used methods of fundamental analysis, such as e.g. DCF Model, Free Cash Flow Value Potential, NAV, Peer Group Comparison or Sum of the Parts Model (see also http://www.mmwarburg.de/disclaimer/disclaimer.htm#Valuation). The result of this fundamental valuation is modified to take into consideration the analyst's assessment as regards the expected development of investor sentiment and its impact on the share price.

Independent of the applied valuation methods, there is the risk that the price target will not be met, for instance because of unforeseen changes in demand for the company's products, changes in management, technology, economic development, interest rate development, operating and/or material costs, competitive pressure, supervisory law, exchange rate, tax rate etc. For investments in foreign markets and instruments there are further risks, generally based on exchange rate changes or changes in political and social conditions.

This commentary reflects the opinion of the relevant author at the point in time of its compilation. A change in the fundamental factors underlying the valuation can mean that the valuation is subsequently no longer accurate. Whether, or in what time frame, an update of this commentary follows is not determined in advance.

Additional internal and organisational arrangements to prevent or to deal with conflicts of interest have been implemented. Among these are the spatial separation of Warburg Research GmbH from M.M.Warburg & CO (AG & Co.) KGaA and the creation of areas of confidentiality. This prevents the exchange of information, which could form the basis of conflicts of interest for Warburg Research GmbH in terms of the analysed issuers or their financial instruments.

The analysts of Warburg Research GmbH do not receive a gratuity – directly or indirectly – from the investment banking activities of M.M.Warburg & CO (AG & Co.) KGaA or of any company within the Warburg-Group.

All prices of financial instruments given in this investment recommendation are the closing prices on the last stock-market trading day before the publication date stated, unless another point in time is explicitly stated.

M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are subject to the supervision of the Federal Financial Supervisory Authority, BaFin. M.M.Warburg & CO (AG & Co.) KGaA is additionally subject to the supervision of the European Central Bank (ECB).

SOURCES

All data and consensus estimates have been obtained from FactSet except where stated otherwise.



Additional information for clients in the United States

- 1. This research report (the "Report") is a product of Warburg Research GmbH, Germany, a fully owned subsidiary of M.M.Warburg & CO (AG & Co.) KGaA, Germany (in the following collectively "Warburg"). Warburg is the employer of the research analyst(s), who have prepared the Report. The research analyst(s) reside outside the United States and are not associated persons of any U.S. regulated broker-dealer and therefore are not subject to the supervision of any U.S. regulated broker-dealer.
- 2. The Report is provided in the United States for distribution solely to "major U.S. institutional investors" under Rule 15a-6 of the U.S. Securities Exchange Act of 1934.
- 3. Any recipient of the Report should effect transactions in the securities discussed in the Report only through J.P.P. Euro-Securities, Inc., Delaware.
- 4. J.P.P. Euro-Securities, Inc. does not accept or receive any compensation of any kind for the dissemination of the research reports from Warburg.

Reference in accordance with section 85 of the German Securities Trading Act (WpHG) and Art. 20 MAR regarding possible conflicts of interest with companies analysed:

- -1- Warburg Research, or an affiliated company, or an employee of one of these companies responsible for the compilation of the research, hold a **share of more than 5%** of the equity capital of the analysed company.
- Warburg Research, or an affiliated company, within the last twelve months participated in the **management of a consortium** for an issue in the course of a public offering of such financial instruments, which are, or the issuer of which is, the subject of the investment recommendation.
- -3- Companies affiliated with Warburg Research **manage financial instruments**, which are, or the issuers of which are, subject of the investment recommendation, in a market based on the provision of buy or sell contracts.
- MMWB, Warburg Research, or an affiliated company, reached an agreement with the issuer to provide **investment banking and/or investment services** and the relevant agreement was in force in the last 12 months or there arose for this period, based on the relevant agreement, the obligation to provide or to receive a service or compensation provided that this disclosure does not result in the disclosure of confidential business information.
- -5- The company compiling the analysis or an affiliated company had reached an **agreement on the compilation of the investment recommendation** with the analysed company.
- -6a- Warburg Research, or an affiliated company, holds a **net long position of more than 0.5%** of the total issued share capital of the analysed company.
- -6b- Warburg Research, or an affiliated company, holds a **net short position of more than 0.5%** of the total issued share capital of the analysed company.
- -6c- The issuer holds shares of more than 5% of the total issued capital of Warburg Research or an affiliated company.
- The company preparing the analysis as well as its affiliated companies and employees have **other important interests** in relation to the analysed company, such as, for example, the exercising of mandates at analysed companies.

Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Deutsche Beteiligungs AG	3, 5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1TNUT7.htm



INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.	
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.	
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.	
<u>"_"</u>	Rating suspended:	The available information currently does not permit an evaluation of the company.	

	WARBURG RESEARCH GMBH	- ANALYSED RESEARCH UNIVERSE BY RATING
--	-----------------------	--

Rating	Number of stocks	% of Universe
Buy	115	57
Hold	75	37
Sell	6	3
Rating suspended	5	2
Total	201	100

WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	32	80
Hold	6	15
Sell	0	0
Rating suspended	2	5
Total	40	100

PRICE AND RATING HISTORY DEUTSCHE BETEILIGUNGS AG AS OF 15.01.2020



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.



EQUITIES			
Matthias Rode Head of Equities	+49 40 3282-2678 mrode@mmwarburg.com		
RESEARCH			
Michael Heider	+49 40 309537-280	Andreas Pläsier	+49 40 309537-246
Head of Research	mheider@warburg-research.com	Banks, Financial Services	aplaesier@warburg-research.com
Henner Rüschmeier Head of Research	+49 40 309537-270 hrueschmeier@warburg-research.com	Franz Schall Automobiles, Car Suppliers	+49 40 309537-230 fschall@warburg-research.com
Jan Bauer	+49 40 309537-155	Malte Schaumann	+49 40 309537-170
Renewables	jbauer@warburg-research.com	Technology	mschaumann@warburg-research.com
Jonas Blum Telco, Construction	+49 40 309537-240 jblum@warburg-research.com	Patrick Schmidt Leisure, Internet	+49 40 309537-125 pschmidt@warburg-research.com
Christian Cohrs	+49 40 309537-175	Oliver Schwarz	+49 40 309537-250
Industrials & Transportation	ccohrs@warburg-research.com	Chemicals, Agriculture	oschwarz@warburg-research.com
Felix Ellmann Software, IT	+49 40 309537-120 fellmann@warburg-research.com	Cansu Tatar Cap. Goods, Engineering	+49 40 309537-248 ctatar@warburg-research.com
Jörg Philipp Frey	+49 40 309537-258	Marc-René Tonn	+49 40 309537-259
Retail, Consumer Goods	jfrey@warburg-research.com	Automobiles, Car Suppliers	mtonn@warburg-research.com
Marius Fuhrberg Financial Services	+49 40 309537-185	Robert-Jan van der Horst	+49 40 309537-290
Ulrich Huwald	mfuhrberg@warburg-research.com +49 40 309537-255	Technology Andreas Wolf	rvanderhorst@warburg-research.com +49 40 309537-140
Health Care, Pharma	uhuwald@warburg-research.com	Software, IT	awolf@warburg-research.com
Philipp Kaiser	+49 40 309537-260		
Real Estate Thilo Kleibauer	pkaiser@warburg-research.com +49 40 309537-257		
Retail, Consumer Goods	tkleibauer@warburg-research.com		
Eggert Kuls	+49 40 309537-256		
Engineering	ekuls@warburg-research.com		
INSTITUTIONAL EQU			
Marc Niemann Head of Equity Sales, Germany	+49 40 3282-2660 mniemann@mmwarburg.com	Matthias Fritsch United Kingdom	+49 40 3282-2696 mfritsch@mmwarburg.com
Klaus Schilling	+49 40 3282-2664	Tobias Hald	+49 40 3282-2695
Head of Equity Sales, Germany	kschilling@mmwarburg.com	United Kingdom	thald@mmwarburg.com
Tim Beckmann	+49 40 3282-2665	Christopher Seedorf	+49 69 5050-7414
United Kingdom Lyubka Bogdanova	tbeckmann@mmwarburg.com +49 69 5050-7411	Switzerland	cseedorf@mmwarburg.com
Ireland, Poland, Australia	lbogdanova@mmwarburg.com		
Jens Buchmüller	+49 69 5050-7415	Sophie Hauer	+49 69 5050-7417
Scandinavia, Austria	jbuchmueller@mmwarburg.com	Roadshow/Marketing	shauer@mmwarburg.com
Alexander Eschweiler Germany	+49 40 3282-2669 aeschweiler@mmwarburg.com	Juliane Niemann Roadshow/Marketing	+49 40 3282-2694 iniemann@mmwarburg.com
	aescriweiler@mmwarburg.com	- Todasono minamounig	Jillemann@mmwarburg.com
SALES TRADING			
Oliver Merckel	+49 40 3282-2634	Marcel Magiera	+49 40 3282-2662
Head of Sales Trading Elyaz Dust	omerckel@mmwarburg.com +49 40 3282-2702	Sales Trading Bastian Quast	mmagiera@mmwarburg.com +49 40 3282-2701
Sales Trading	edust@mmwarburg.com	Sales Trading	bquast@mmwarburg.com
Michael Ilgenstein	+49 40 3282-2700	Jörg Treptow	+49 40 3282-2658
Sales Trading	milgenstein@mmwarburg.com	Sales Trading	jtreptow@mmwarburg.com
MACRO RESEARCH	+49 40 3282-2572	Du Chuletian Ingramate	140 40 0000 0100
Carsten Klude Macro Research	+49 40 3282-2572 cklude@mmwarburg.com	Dr. Christian Jasperneite Investment Strategy	+49 40 3282-2439 cjasperneite@mmwarburg.com
Our research can be	found under:		
Warburg Research	research.mmwarburg.com/en/index.html	Thomson Reuters	www.thomsonreuters.com
Bloomberg	MMWA GO	Capital IQ	www.capitaliq.com
FactSet	www.factset.com		
For access please conta	act:		
Andrea Schaper	+49 40 3282-2632	Kerstin Muthig	+49 40 3282-2703
Sales Assistance	aschaper@mmwarburg.com	Sales Assistance	kmuthig@mmwarburg.com